

capacity

Business intelligence for the global carrier industry

Big interview

Adel Hamed tells *Capacity* about his digital transformation plans for Telecom Egypt

Feature

Comms Infra - the new summit that will bring together all corners of the industry for 5G



WANTED

Superhero to unite the industry



Power 100

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Welcome to *Capacity's* first ever Power 100. This global index is made up of 100 of the most influential people in the wholesale carrier community. The participants of this list are not only powerful people in their respective fields, but are also innovators, critical thinkers and agents of change – pushing the conversation forward in some way or another. As always, the *Capacity* editorial team had a difficult task in whittling down this list to only 100 as there is a vast number of individuals worthy of this index. However, what we have ended up with is a nice mix of voice, data, messaging, subsea, data centre, cloud, tower and satellite players, from all corners of the wholesale telecommunications world.

Compiled by Natalie Bannerman



Ajay Chitkara
Director and CEO
Airtel Business

Ajay Chitkara's leadership style is described as 'simplify and transform'. As a result of this approach, and since his appointment in June 2018, he has helped Airtel's global business grow to over 1,200 customers, achieve a high customer satisfaction score and develop a team with the highest productivity index.



Christopher Roy
VP
AT&T Global Public Sector and Wholesale Solutions

Roy was recently named as vice president of AT&T Global Public Sector and wholesale solutions division, transitioning from role as VP of AT&T Global Public Sector. As the one spearheading all the company's activities in the wholesale space, Roy is at the heart of the divisions most recent successes.



Daniel Kurgan
CEO
BICS

Daniel was appointed CEO of BICS in 2007 after being named COO the year prior. Since then BICS has welcomed a number of successes, which includes closing its \$230 million acquisition of TeleSign, entering into a strategic partnership with Fastweb, partnering with Ooredoo against fraud and joining the France-IX marketplace.



Abraham Smeke
VP Carrier Services
C3ntro Telecom

During his time as vice president for C3NTRO Smeke has orchestrated and participated in several partnerships with many of the world's biggest companies in order to add to C3ntro's portfolio of solution sand become a true carrier enabler. As a result the company has seen significant growth over the past 12 months.



Jeffrey Storey
CEO
CenturyLink

Jeff assumed the position of CEO of CenturyLink in Q3 of 2017 overseeing the extensive integration of Level Communications into the CenturyLink workflow and ushered in a period a growth at the company with the launch of a new data centre in Chile and a security operations centre in Singapore.



Li Feng
Chairman and CEO
China Mobile International

Feng has served as chairman and CEO of China Mobile International since August 2016 and as such is responsible for overall management of the company. With over 24 years' experience in the telecom sector, he previously held various senior level roles at China Mobile Group Jiangxi Co as well as China Mobile Group Yunnan Co.



Joe Han
EVP
China Telecom Global

As executive vice president of China Telecom Global (CTG) Han is responsible for global sales, solution development and innovation business. A regular speaker at numerous industry conferences, he is regarded as a thought-leader in the telecom space. CTG recently partnered with Tata Communications on global IoT connectivity.



Carl Grivner
CEO
Colt

Carl Grivner was appointed chief executive officer of Colt in January 2016. Under his leadership, Colt has expanded the reach of its Colt IQ network and developed its SDN platform. During his tenure the company has also successfully completed a number of innovative proof of concepts with Verizon and MEF.



Rolf Nafziger
SVP, Deutsche Telekom Global Carrier
Deutsche Telekom

Nafziger has played a vital role in transforming Deutsche Telekom's international wholesale business into a leading global wholesale providers with a double-digit growth rate over the last four years. Under his direction, the company has implemented the use of big data and AI to improve processes and combat fraud.



Jean-Yves Charlier
CEO
Digicel

A recognised leader in the global telecoms industry, from 2015 to 2018, Charlier served as chief executive officer of VEON and prior to that, he served as chairman and chief executive of SFR. Charlier was chief executive at Promethean World and Colt and held senior roles with British Telecom, Equant and Wang.

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Abou Moustafa
VP of fixed business & ICT commercial
du

Moustafa leads has helped to build du's datacentre business from the ground up and positioned it to become one of the leading data centre hosts in the Middle East region. One of the more exciting projects is a partnership with CMC Networks to create a new low latency route between Djibouti and Dubai.



Jerzy Szlosarek
CEO
Epsilon

Since becoming CEO in 2015, Jerzy has led the transformation of Epsilon to become a global connectivity provider. He has grown the Infiny by Epsilon on-demand connectivity platform and interconnecting SDN fabric with DCCconnect, a leading Chinese on-demand connectivity provider.



Ali Amiri
Chief carrier & wholesale officer
Etisalat

As group chief carrier and wholesale officer Amiri continues to lead the evolution and development of Etisalat's global service portfolio and network. Ali serves on the board of directors on a number of Etisalat's subsidiaries and was previously chairman of the GSM Arab World as well as a member of the GSMA Executive Committee.



Bill Barney
CEO
GCX

Under Barney's leadership, GCX has continually expanded its network footprint. At the start of 2019 the company completed a 100Gbps upgrade of its HAWK subsea cable system, partnered with PacketFabric to expand each others footprint and was named as the Best Asian Wholesale Carrier at the 2018 Global Carrier Awards.



Rick Calder
President and CEO
GTT

Calder has lead GTT through a extensive period of acquisition and growth. In 2018 alone, the company has completed the acquisitions of Custom Connect, Interoute, Accelerated Connections (ACI) and Access Point. Despite the large spend, the company still managed to bring in approximate d \$1 billion in annualised revenues for 2018.



Andrew Kwok Wing Pong
CEO
HGC Global Communications

Kwok joined HGC in 2002 as the president of international business, spearheaded its establishment, operation and development. Since then, HGC has expanded from a Hong Kong-based local carrier to a global player in the telecoms arena. Under his direction HGC has ventured into network digitisation and new business models.



Nic Rudnick
CEO
Liquid Telecom

Rudnick was at the centre of one of the largest network developments in Africa. In partnership with Telecom Egypt he oversaw the 60,000km 'One Africa Network' a pan-African terrestrial fibre network from Cape Town, South Africa, to Cairo, Egypt. He is also supporting the integration of Neotel, now known as Liquid Telecom South Africa.



Frederic Schepens
CEO
MTN GlobalConnect

Schepens joined MTN from Vodafone where he was a senior vice president of the company for four years. Since entering the role in 2017, he has been focused on the commercialisation and operation of MTN's global wholesale, carrier and infrastructure and roaming activities in Africa and the Middle East.



Luciano Salata
President & co-founder
Neutrona Networks

With 20 years of experience in the industry, Salata has been described as a leader of innovation and results in Latin America. Since co-founding Neutrona Networks he had helped the company scale ten-fold and overseen the launch of Neutrona's enterprise sales team. He is considered to be a thought-leader in the SD-WAN space.



Michael Wheeler
Executive VP, Global IP Network
NTT Communications

Michael Wheeler has helped transform NTT Communications and its Global IP Network business unit into one of the leading wholesale IP providers in the world. Additionally he has overseen the expansion of the Global IP Network into more than 20 new markets, including Toronto, Sao Paulo, Boston, Bangkok, Dublin and Marseille.



Anne Morel
VP, carrier sales Europe
Orange International Carriers

Anne Morel has been vice president of global carrier sales at Orange International Carriers since 2012. She oversees the global sales and business development of wholesale services for voice, data and mobile data. Morel has held numerous positions of increasing responsibility within the International Carriers management team.



Dino Andreou
CEO
OTEGLOBE

Before entering the role of CEO in 2007, Andreou joined OTEGLOBE in 2000 while it was still a startup and contributed significantly to the creation, development and establishment of OTEGLOBE's business in South East Europe. He spearheaded the company's network regeneration in 2017 with the large scale acquisition of dark fibre.



Marc Halbfinger
CEO
PCCW Global

Since his appointment in 2007, Halbfinger has cemented his position as a thought-leader in the wholesale carrier community. A member of the Global Leaders Forum, Halbfinger has successfully seen the company through a number of proof of concepts, most recently in the area of blockchain. He has also active in the GLF's work on fraud prevention.



Maxim Akinin
Director, carrier business department
Rostelecom

Akinin has over 20 years' telcoms experience having previously served as country manager for Level 3 Communications business in Russia and CIS. Under his tenure, Rostelecom has completed a considerable upgrade to its transit Europe-Asia (TEA) Cable and is reportedly expanding its facilities with a new data centre in Russia.



Abdullah Al Samhan
International cable system GM
Saudi Telecom Company

Al Samhan has been active in the submarine cable space for over 30 years, as such he acts as chairman, on behalf of STC for such cables systems as SEA-ME-WE 4 and SEA-ME-WE 5. He has been at the forefront of planning international infrastructure for STC as well as the development of broadband infrastructure in Saudi Arabia.



Mario Di Mauro
CEO
Sparkle

Formerly the chief innovation and customer experience officer at TIM, Di Mauro has recently been named as the new CEO of Sparkle. He has been TIM since 1998 progressing from such roles as EVP of strategic projects and deep involvement in the company's Latin American subsidiaries. He will now lead Sparkle through its next stage of growth.



Sally O'Brien
Head of global service providers
Sprint

Before being named as head of global service providers at Sprint in April 2018, O'Brien was head of global wireline wholesale, where she managed the commercial relationships with over 400 international carriers to enable global roaming, international long distance and IP data services for Sprint.



Anthony Bartolo
CPO
Tata Communications

As chief product officer, Bartolo is responsible for the development of the company's product strategy and commercial architecture. Most recently, Bartolo was actively involved with the IPX network collaboration with Syniverse to give operators better visibility and control of the data flowing across their interconnected networks.



Juan Carlos Bernal
CEO of international wholesale business
Telefónica

Having joined Telefónica in 2000, Bernal has cemented his position as thought-leader in the wholesale telecoms sector. A member of the Global Leadership Forum, Bernal has led the company through a period of digital transformation particularly the softwareisation of services and the consolidation of new services like cloud, security, IoT and big data.



Staffan Göjeryd
CEO
Telia Carrier

After a long standing career at Telia Carrier, Göjeryd was named as CEO in 2016. Since then the company, under his guidance, has launched new points of presence in Tokyo, Hong Kong Mexico, Serbia Michigan and Rome, partnered with the likes of Cable ONE, Telxius and EdgeConneX on various projects.

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Oliver Camplin-Warner
International CEO
Telstra

As Telstra's International CEO, Oliver is responsible for wholesale and enterprise sales and services in more than 20 countries across Asia-Pacific, EMEA and the Americas. In the past six months under Oliver's leadership, Telstra announced a series of major investments and upgrades to its international connectivity infrastructure.



Amar Huzaimi
EVP
TM Global

Huzaimi oversees the group's global and wholesale business operations. Speaking to *Capacity* back in 2018, he described how the company plans to propel Malaysia as the regional gateway interconnecting the world and the ASEAN region, while accelerating digital opportunities in domestic and international telecommunications.



Alexandre Pébureau
CEO and founder
Tofane Global

A 25-year veteran, Pébureau has worked for such companies as Orange, Maroc Telecom and Bolloré. As well as this Pébureau also created and chaired the ITW Founders' council, now the GLF. Since founding Tofane Global he has led the company through major acquisitions, including iBasis, which was relaunched under Tofane earlier this year.



Memhet Toros
Group CEO
Türk Telekom International

Mehmet Toros took over as CEO of Türk Telekom International (TTI) Group from Cengiz Oztelcan in November 2016. Since then, has focused on growing partnerships and enhancing cooperation. More recently TTI extended its collaboration in Turkey with DE-CIX Istanbul with global internet exchange services.



Iñigo García del Cerro Prieto
CEO
Unifinet

García del Cerro has acted as CEO of Unifinet since 2009 having held numerous positions in the company since 1998. He is hailed as one of the key players responsible for business development in Spain and Latin America. Under his guidance the company has expanded throughout Central America with a presence in over 20 countries.



Ursula Burns
Chairman and CEO
VEON

Burns has served as chairman and CEO of VEON since 2017. Under her direction, VEON has undergone a simplification of its management structure to enable a focus on emerging markets with a flatter structure. Previously the CEO and chairman of Xerox, Burns is also a director of the boards of Exxon Mobil, Nestlé and Uber.



Eric Cevis
SVP and group president
Verizon Partner Solutions

Eric joined Verizon Partner Solutions in 2014 and is responsible for Verizon's global wholesale strategy, marketing, sales, IT and operations. He has quickly led the team to success with his inspiring and innovative approach to the wholesale market. Cevis has also led the team to play an active role in industry organizations such as MEF.



Brian Fitzpatrick
CEO
Vodafone Carrier Services

Fitzpatrick has been with VCS since its inception in 2013, responsible for the end-to-end management of Vodafone's carrier customers and suppliers globally. Thanks to his leadership VCS was recognised as the winner of the Best SMS/A2P Provider Global at the 2018 Messaging and SMS Awards in London.



Dan Caruso
Chairman and CEO
Zayo Group Holdings

Caruso founded the business back in 2007 and has nurtured it from the startup it was to the multi-billion dollar business it is today providing mission-critical bandwidth to some of the world's biggest companies. Zayo recently announced plans to separate into two publicly traded companies, Zayo Infrastructure and EnterpriseCo, later this year.



Victoria Lamberth
Co-founder and CRO
ZenFi Networks

As chief revenue officer of ZenFi Networks, she is described as an innovative leader in infrastructure solutions who leverages a combination of ambition and deep industry expertise to drive results. Not only was Lamberth the lead on the Cross River Fiber acquisition but has overseen the company's fibre network expansion in NYC.



Bob DeSantis
CEO
365 Data Centers

DeSantis was formerly the co-founder and managing partner of Xand, a data centre, managed services and cloud services operator. Since becoming CEO at 365 Data Centers he has led the company to launching enterprise managed services as well as a new channel partner programme as the company transitions to a hybrid services provider.



Peter van Burgel
CEO
AMS-IX

AMS-IX achieved a number of milestones in 2018-19, under the watchful eye of its CEO van Burgel. One of the biggest being the internet exchange reaching 6.3Tbps in throughput. At the time van Burgel said that the achievement “makes AMS-IX one of the most cost-effective technical platforms for networks to exchange internet traffic”.



Oliver Jones
Co-founder and CEO
Chayora

Originally a qualified chartered surveyor, Jones focuses on complex outsourcing transactions and property operating related investment. His focus on property hasn't stopped since founding Chayora and at the start of the year the company began work on the first of its planned nine data centre builds on the 300MW, 80-acre Chayora campus.



Tesh Durvasula
President of Europe
CyrusOne

In his role as president of Europe, Durvasula is responsible for creating a European organisation that is inclusive of the company strategy, site selection, sales, construction, design, operations, finance, HR and legal. Since his appointment in 2012 the company's revenues have more than tripled, thanks in part to sales growth and various acquisitions.



Tom Brown
President and CEO
DataGryd

At the time of Brown's appointment in 2018, he said that company plans on leasing an additional 60,000 sqft of usable data centre space over the next 18 to 24 months. To date, the company has announced plans to build MegaSuite 6, a high-density and high-performance data centre suite, at the 60 Hudson Street facility.



Harald A Summa
CEO
DE-CIX

Summa has three main goals: first to enable our shared digital ecosystem to flourish, second to encourage young people in their fascination for technology and third to ensure that technology serves people. Recognised as a leader in his field, Summa is also the founder and CEO of eco – the Association of the Internet Industry.



Chris Sharp
CTO
Digital Realty

Before his time at Digital Realty, Sharp was responsible for cloud innovation at Equinix where led the development of innovative cloud services solutions. One of his most recent accomplishments at Digital Realty has been the expansion of the company's IX platform to new data centre facilities in Ashburn, Virginia, and Chicago, Illinois.



Randy Brouckman
CEO
EdgeConneX

Starting in 2009, Randy developed and led the development of EdgeConneX's global strategy to build the world's leading global platform of Edge data centres. Brouckman also led the development for EdgeConneX to build its own DCIM platform rather than an off-the-shelf DCIM that had limited capabilities.



Sara Baack
CPO
Equinix

Baack, joined Equinix in 2012 and recently served as chief marketing officer. In her new position she will take on the role of chief product officer, leading product marketing, management, development and engineering across core colocation and interconnection offerings, as well as overseeing the company's edge services portfolio.



Franck Simon
President
France-IX

In recent years, Simon has steered France-IX on a course of rapid expansion with a focus on markets outside of its European footprint. Towards the end of 2018 France-IX celebrated a number of milestones in Africa with an 90% increase in traffic from African ISPs connecting to France-IX.

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Josh Simms
CEO and founder
H5 Data Centers

2018 has been a great year of growth for H5 Data Centers, from the launch of a new internet exchange in San Antonio to the acquisition of a San Antonio carrier hotel and the expansion of its Denver facility. Simms comes from a property background with experience in investing in a variety of assets through his investment company H5 Capital.



Mike Leber
Owner and CEO
Hurricane Electric

As owner and CEO of Hurricane Electric, Leber has been deeply invested in the success of the company since its inception in 1994. One of the company's biggest announcements to date has been that it is now the first internet backbone in the world to connect over 200 unique internet exchanges.



Mike Hollands
Director of marketing and business development
Interxion

With over 20 years' experience in the communications sector, Hollands has held a variety of marketing and business development roles at Colt Technology Services, Cable & Wireless and Mercury Communications. Most recently he oversaw the partnership negotiations with Batelco to deploy a new point of presence (PoP) in Marseille, France.



William Meaney
President and CEO
Iron Mountain

As well as president and CEO, Meaney also sits on the company's board of directors. Formerly the CEO of the Zuellig Group, the company saw its sales triple during his tenure. Over at Iron Mountain, he has ushered in the acquisition of GRM's Chinese operations, expanding the company's presence in China.



Guy Willner
CEO
IXcellerate

Willner began his career as co-founder of IXEurope that was later acquired by Equinix for \$555 million, after this he created Ixcellerate in Russia. The company has recently started construction of its second data centre in Moscow as part of a larger \$260 million five-year investment plan for the country.



John Souter
CEO
LINX

Souter has been focussed on developing a fair pricing policy for LINX, encouraging membership growth from all sectors of the Internet industry. As a result, LINX membership more than quadrupled. He is also a board director and treasurer of Euro-IX playing a major role in ensuring that European Internet Exchanges share knowledge.



Dean Belev
VP of services
NetIX

Winner of the Best Internet Exchange at the 2018 Global Carrier Awards, NetIX has been on a journey of business development. One of the champions of this process is Belev who leads the company's product management and development. He is described as a 'peering enthusiast' and co-creator of the NetIX concept.



Gil Santaliz
CEO
NJFX

As the founder and CEO of NJFX, Santaliz is the driving force behind developing NJFX as North America's leading international hub for data centre and subsea communications. He developed 'Tier 3 by the Subsea', a purpose-built facility for high and low-density data centre space as well as colocation of subsea systems.



Bruno Lopez
CEO and SEVP
ST Telemedia Global Data Centres

Lopez is considered a veteran in the data centre industry with more than 20 years of experience. Before joining ST Telemedia, he served as executive director and CEO of Keppel Data Centres, where he was instrumental in building up and leading the company and its business expansion in Asia and Europe.



Brian Cox
CEO
Stack Infrastructure

An industry veteran, Cox stepped into the role as CEO of Stack Infrastructure, formerly Infomart Data Centers, back in October 2018. With over 20 years of industry and operational experience, he previously served as chief operating officer at Cologix, where he was responsible for market positioning, strategy, marketing and commercial management.



Tyson Lamoreaux
VP of networking
Amazon Web Services

Lamoreaux joined the company in 2000 transitioning from systems engineer, manager of network engineering, then to director of networking and now vice president of networking. As the company plans on expanding its range of services in the areas of AI and machine learning, Lamoreaux and his team will support this development.



Joseph Goodyer
Managing director
Brodynt

Since joining GTT in 2009, to CMC Networks in 2015 and most recently Brodynt, Joseph has been focussed on driving change in the telecoms industry. Mentor to many, he has been successful in expanding International telecom network service providers operations into to new customer verticals in new countries which continues to grow



Gal Hochberg
Co-founder and CEO
Clear

Gal Hochberg is the co-founder and CEO of Clear. In 2018 Clear, under the leadership of Hochberg and his co-founder Eran Haggiag, completed a blockchain trial in partnership with Colt and PCCW Global, believing that blockchain technology will reduce fraud and settlement times and increase efficiency.



Cara Mascini
CEO
EdgeInfra

Cara Mascini is described by her peers as ambitious, eloquent and a knowledgeable entrepreneur who founded a company called EdgeInfra. The company is built on innovative concept to improve end-user experience at lower costs for all by building micro data centres to better serve and interconnect the MNOs with geo-relevant content.



Bevan Slattery
Founder
Entrepreneur

SubPartners, Megaport, Superloop to name a few, were all founded, nurtured cultivated by Bevan Slattery. A native of Australia Slattery continues to act as chairman for a number of the companies to helped to build, using his vast knowledge and experience to help these businesses continue to grow.



Luis Jorge Romero
Director general
ETSI

Since his appointment as ETSI director general in 2011, Luis Jorge Romero has led the steady charge on the much-needed development of technology specifications across the industry. These include the oneM2M global standards initiative for machine-to-machine communications and the internet of things (IoT).



Kevin Salvadori
Director, network investments
Facebook

It's exciting times over at Facebook, at Salvadori is at the centre of it. The company recently announced that it is entering the wholesale fibre market and plans to sell excess capacity on fibre routes via a newly-launched subsidiary called Middle Mile Infrastructure. A networking veteran, Salvadori has also worked for the likes of Telus and Vodafone.



Michael Francois
Technology lead manager of global network infrastructure, EMEA
Google Cloud

Francois currently works the on global network infrastructure development at Google Cloud which includes cloud, subsea, terrestrial fibre, data centres, colocation, peering, content distribution and global latency optimisation. A networking executive since 1987, Francois is leading Google's future networking projects in the EMA region



Philippe Millet
Chairman
i3forum

Philippe continues to lead the i3forum into new directions, supporting transformation and collaboration in the industry. Together with the ITW Global Leaders Forum (GLF), the i3forum chaired by Philippe, launched a code of conduct to combat fraud in international telecoms. The Code of Conduct gives carriers the steps to protect their business.



Mark Stewart
CEO and founder
Internet Mobile Communications

Stewart founded IMC in 2012 after a 30-year career with companies such as BT and Cable & Wireless. Last year, IMC launched BoTCoin Market, the world's first regulated settlements service using blockchain. The service has the potential to save the industry close to \$13 billion, because as Stewart puts it "we're cutting out the dead money".

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Pascal Menezes
CTO
MEF

The work of the MEF and in particular its new global services framework, MEF 3.0, has been transformative in its impact on telecoms moving beyond carrier Ethernet to look at automated and virtualised services. At the heart of that work is Pascal Menezes, MEF's first-ever CTO who has helped to develop a number of new standards.



Vincent English
CEO
Megaport

After a nine-year stint at Digicel, English joined Megaport three years ago as CFO, before progressing to COO and now CEO. Megaport as a concept defies traditional networking, leveraging software-defined networking to cloud infrastructure. This aligns with Vincent's personal philosophy which is to be "the person who helps improve, expand and consolidate".



Frank Rey
Director, global network strategy
Microsoft

Rey has been apart of the Microsoft since 2013 progressing from principal strategic network negotiator to director of the Global Network Acquisition Group. Rey is also a member of the board of directors at the Open-IX Association. Before his time as Microsoft he also held the position of VP of capacity management at Hibernia Networks.



Dave Temkin
VP of Networks
Netflix

As the one responsible for the design, deployment, and operations of all elements of networking at Netflix, Temkin literally takes terabits of content from script-to-screen. With well over 20 years' networking experience Temkin has previously worked for the likes of Yahoo and was formerly chair of the board of directors at NANOG.



Hunter Newby
Owner
Newby Ventures

Newby, during his tenure at Telx (now Digital Realty), created the concept of the zero cross connect fee. When he left Telx he spread this idea throughout the industry. He continues to innovate from the convergence of wireline and wireless solutions to the Continental Edge, a concept that helps to bridge the connectivity options between the US and Europe.



Brynn Fowler
Director, OCI Networking Business Governance & Planning
Oracle

Fowler runs the business operations team for Oracle Cloud Infrastructure Network Engineering organisation. Outside of this, Fowler is also president and co-founder the Women's Tech Forum (WTF), which was founded in 2016 to support a global network of women working in the network, data centre, and cloud industries.



Drew Kelton
CEO and Managing Director
Superloop

Kelton's CV reads like the who's who of the telecoms sector. He has had stints at the likes of DocuSign, T-Mobile Business, Bharti Airtel, Telstra International, Saturn Global and IXNET. He entered his current role back in 2018, earning the appointment because of his "global perspective and significant understanding of ICT and telecommunications infrastructure".



Mohit Lad
CEO & Co-founder
ThousandEyes

Alongside CTO Ricardo Oliveira, Lad co-founded ThousandEyes back in 2010. Born of two key concepts - the power to see things not ordinarily possible and the ability to collect insights from a multitude of vantage points - ThousandEyes has grown to become the network solutions provider of choice for the likes of Equinix and CenturyLink.



Kelly Ahuja
CEO
Versa Networks

Ahuja spent 18 years at Cisco, most recently as SVP of service provider business, products & solutions. Thanks to his leadership over Versa Networks, the company has partnered with the likes of BringCom on its SD-WAN deployment in Africa and California Telecom as its SD-WAN solutions provider of choice.



Tom O'Hagan
CEO
Virtual1

O'Hagan started Virtual1 in 2007 and quickly scaled the company into one of the key players in UK software-defined networking. The recipient of Best Data Innovation in a Mature Market - Global Carrier Awards 2018, O'Hagan and his team are pushing the envelope with their 1Access, 1Portal and 1Cloud product offerings.



Philippe Piron
President and CEO
Alcatel Submarine Networks

Piron joined ASN from GEA Batignolles Technologies Thermiques back in 2016. He started his career in 1994 at Total Chimie after studying both engineering and business. As of late ASN has been one of the main design-builders of subsea cable, building such future systems as EllaLink, HKA and SAEs.



António Nunes
CEO
Angola Cables

Nunes has been CEO of Angola Cables since 2012 and has over 15 years' experience in the telecoms industry. In 2018 Nunes ushered in the launch of Angola Cables' South Atlantic Cable System (SACS) linking Angola to Brazil. Before the year was out, Nunes was partnering with Silica to extend the system to Argentina and Chile.



Nigel Bayliff
CEO
Aqua Comms

Bayliff joined Aqua Comms in October 2016, having previously provided consultancy services to global telecoms companies through SIN Medida. Under his leadership Aqua Comms has cultivated the North Atlantic Loop, which is the combination of all of Aqua Comms' current and in-construction assets in the Northern Europe region.



Chris Coles
CCO of B2B and networks/ wholesale
C&W Communications

Coles is responsible for improving market penetration, pricing as well as cost-effective customer acquisition and retention across all C&W's markets. Prior to joining C&W, he was managing director for business markets at Liberty Global in Amsterdam. He began his career at AT&T in its management development programme.



Suresh Sidhu
CEO
edotco

Appointed CEO of edotco in August 2014. Sidhu has overseen the company's transformation resulting in what they describe as one of the fastest growing tower companies in terms of towers and tenancies. He served as chief corporate and operations officer of Celcom and has held senior roles at Axiata and Dialog in the Axiata Group.



Eduardo Falzoni
CEO
GlobeNet

Before joining GlobeNet, Falzoni held executive positions across the US and Latin America such as CEO of Latin American Nautilus, VP of Americas region for Sparkle, and director of marketing and later director of strategy for Telecom Argentina. Falzoni recently celebrated the opening of GlobeNet's new interconnection point in Fortaleza.



Rémi Galasso
CEO
Hawaiki Submarine Cable

The founder and CEO of the 15,000km Hawaiki cable, Galasso has over 20 years' experience in subsea, having worked for the likes of Intelia and Alcatel-Lucent. As the Hawaiki system continues to develop, it's the people aspect that drives him most. "My dream is to see what the Hawaiki cable can do to improve quality of life for Pacific islands people," he says.



Kash Pandya
CEO
Helios Towers

Following eight years with Aggreko, where he served on the board, Pandya joined Helios Towers in 2015. During his time with Aggreko he oversaw a doubling of its international business. At the start of the year Helios Towers entered into South African market after striking a deal with Vulatel to create an infrastructure platform in the country.



Mike Constable
CEO and board director
Huawei Marine Networks

Constable held the position of corporate development director at Global Crossing before the company joined forces with Huawei to create Huawei Marine. Since joining the company in 2014 he has been at the helm of approximately 13 new cable builds globally and 14 cable upgrade projects.



Bimal Dayal
CEO
Indus Towers

Dayal joined Indus as chief operating officer in 2010 and since then has led the company to reach a number of milestones. At present Indus is having discussions with Bharti Infratel, the tower unit of Bharti Airtel, on a possible merger. Dayal's past experience includes working for the likes of Ericsson and BT Global Services.

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Rupert Pearce
CEO
Inmarsat

Pearce has been Inmarsat's chief executive officer since January 2012. He joined Inmarsat in January 2005 as general counsel and senior vice president, Inmarsat Enterprises. Previously, he was a partner in Atlas Venture and Linklaters. Inmarsat is currently in discussions over a \$3.3 billion takeover bid from a private equity-led consortium.



Steve Spengler
CEO
Intelsat

Intelsat is one of the key satellite players, having been formed as an intergovernmental organisation in 1964, with the first satellite going into orbit a year later. Stephen Spengler, CEO since April 2015, has been in the industry for 30 years, and the company has launched a number of satellites, most notably across the Epic range.



Funke Opeke
CEO
MainOne

Funke Opeke is one of Africa's most impressive women. She spent more than 20 years in the US where she was executive director of Verizon's wholesale division. She returned to Nigeria, and formed MainOne in 2008. The company built west Africa's first privately-owned subsea cable system, connecting Nigeria to Portugal.



Greg Wyler
Founder and executive chairman
OneWeb

Wyler founded OneWeb in 2012 with the stated aim of enabling internet access for everyone via a fleet of low-orbit satellites. Five years earlier he had founded O3b Networks, now owned by SES. In February, the company successfully launched the first six of its planned 650 low-orbit satellites with Talia and Intermatica as customers.



Dagan Kasavana
CEO
Phoenix Tower International

Having founded PTI in 2013, Kasavana, now its CEO, guides the strategic direction of the company. Most recently the company has purchased 215 wireless communication tower sites from Digicel and acquired Syscom Telecom, adding over 80,000 small-cell wireless communication sites to its US portfolio.



Rosalind Thomas
Managing director
SAEx International

Thomas is the MD of SAE International and also CEO of SAE SA in South Africa. SAE is a planned fibre-optic subsea system between South Africa, the US and Brazil. She has been managing the project since 2014 investing personal funds, time and resources in taking it forward. The new system will provide much needed route diversity and reduce latency



Larry Schwartz
CEO
Seaborn Networks

Schwartz pioneered the developer-owner-operator model for submarine fibre optic cable systems. Most recently the US Secretary of Commerce appointed Schwartz to serve on the US-Brazil CEO Forum, which brings together American and Brazilian leaders to develop recommendations on how to increase bilateral trade and investment between the two countries.



Mario Martín
CEO
Telxius

Martin recently served as Telefónica's group director of the COO's office, but now leads the company's communications infrastructure business. During his tenure the company saw the completion of its MAREA and BRUSA cables. Martin has told *Capacity* that he is focussed on commercialising assets and building relationships with OTTs.



Mark Dankberg
Chairman and CEO
Viasat

Mark co-founded Viasat in 1986, serving as chairman of the board and chief executive officer since inception. Under his leadership, Viasat has consistently been one of America's fastest growing technology companies. In February the company struck a partnership with Facebook to offer high-speed internet services in rural Mexico.



Amy Marks
CEO
XSite Modular

Dubbed the Queen of Prefab, Marks is the CEO of Xsite Modular the design-builder of modular critical infrastructure buildings. Marks is known for being an outspoken advocate of women in telecoms and is one of the co-founders of Women in Subsea, an initiative that creates networking opportunities to women working in the sector.