## Sparkle Launches a Comprehensive Global Telephony Service for Corporate Customers with Multinational Needs



Sparkle, the first international service provider in Italy and among the top global operators, announces the launch of its Enterprise Voice Suite solution, a comprehensive set of global telephony services for business customers with multinational needs.

With changing habits and smart working, companies are redesigning business models and breaking down their geographical boundaries, moving closer to their target market. In this context,

Voice plays a major role in digital transformation, enabling companies to operate globally while remaining close to their customers and partners.

Sparkle's Enterprise Voice Suite (EVoS) is a managed connectivity service allowing companies, regardless of location, to communicate with customers effectively and securely. The suite includes geographic and toll-free numbers – enabling companies to virtualize their contact

points in a different place where they are effectively located -, inbound and outbound calls, integration with enterprise telephony and collaboration services as well as value-added services for call centers.

EVoS is designed for companies with international footprint that want to virtualize their presence without activating services with local operators. All services are available in a single modular product and leverage Sparkle's experience on voice transport and its capability to ensure performance and security.

EVoS enriches Sparkle's portfolio of enterprise solutions – including also MPLS, Ethernet, managed SD-WAN, SASE Connect, Cloud Connect, Multicloud automation services and IoT Connectivity – aimed at connecting enterprises' international sites and manage communications both within their internal premises and with their external ecosystems.

## Frontier Delivers Another Quarter of Record Operational Results



"We delivered another quarter of record-breaking operational results," said Nick Jeffery, President and Chief Executive Officer of Frontier. "Our team set a new pace for building and selling fiber this quarter. At the same time, we radically simplified our business and delivered significant cost savings ahead of plan. This is a sign of a successful turnaround.

"Our team has rallied around our purpose of Building Gigabit America and is laser-focused on executing our fiber-first strategy. As the second-largest fiber builder and the largest pure-play fiber provider in the country, we are well-positioned to win"

## Third-quarter 2022 Highlights

- Built fiber to a record 351,000 locations to reach a total of 4.8 million fiber locations, nearly halfway to our target of 10 million fiber locations
- Added a record 66,000 fiber broadband customers, resulting in fiber broadband customer growth of 15.8% compared with the third guarter of 2021

- Revenue of \$1.44 billion, net income of \$120 million, and Adjusted EBITDA of \$508 million
- Capital expenditures of \$772 million, including \$18 million of subsidyrelated build capital expenditures, \$442 million of non-subsidy-related build capital expenditures, and \$170 million of customer-acquisition capital expenditures.
- Net cash from operations of \$284 million, driven by healthy operating performance and increased focus on working capital management
- Nearly achieved our \$250 million gross annual cost savings target more than one year ahead of plan, enabling us to raise our target to \$400 million by the end of 2024



**Netcracker.** Fiber Cloud Solutions

**EXA Infrastructur**e
Doubles Down on Fiber
Network Investments

**Corning:** Innovating Fiber and Connectivity Solutions